

## Saba continues its efforts in Portugal, where it already manages 17,000 parking spaces, developing three new growth operations

The acquisition in 2015 of the Portuguese concessionaire CPE led to double the size of Saba in the country by integrating 19 car parks and 8,000 parking spaces

- Saba has been awarded the car park concession of the Estádio Universitário in Lisbon and Eça in Póvoa de Varzim, in addition to the lease of the Lota car park, also in Póvoa de Varzim.
- The three operations imply incorporating 1,100 new parking spaces. Saba manages an overall network of 30 car parks and 5 controlled parking zones in Portugal distributed in 15 cities, with more than 16,719 parking spaces.
- During 2017, Saba will implement a series of improvements in its car parks in Portugal, with the remodeling of infrastructures and the deployment of newest technologies.

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### Barcelona, 29 March 2017

The car park of Estádio Universitário in Lisbon, located near the sports center of the University of Lisbon and the Santa Maria Hospital, has 373 parking spaces. After managing this car park for the last 15 years, Saba was awarded once again the management of this car park for the 5 years to come with the possibility of two additional extensions of 5 years.

In Póvoa de Varzim, Saba was awarded the concession of Eça car park for the next 32 years, infrastructure that counts with 553 parking spaces located in one underground floor, as well as the lease contract for the next five years of the Lota car park, with 174 parking spaces. In this city of 65,000 inhabitants and 40 kilometers to the north of Oporto, Saba already manages 3 car parks that sum near 1,000 parking spaces.

With these three new operations, the company adds 1,100 parking spaces in the Portuguese territory. This means that Saba manages in Portugal an overall network of 35 car parks under concession, management and also controlled parking zones, with 16,719 parking spaces, distributed in 15 cities.

In 2015, Saba ended the acquisition on CPE, the fourth car park operator in the Portuguese market, operation that led to double the number of the company car parks in the country. Saba is present in the Portuguese market since 1997 and the acquisition of CPE allowed the company to enter new cities such as São João da Madeira, Póvoa de Varzim, Faro, Aveiro, Gondomar and Funchal, and also reinforcing its presence in Lisbon and Oporto.

These last three operations validate Saba's decision to grow in Portugal and continue with the expansion project by integrating new car parks in Saba's structure and management philosophy, under the common denominator of quality of service, technological innovation, development of new products and top class infrastructures, with the aim of facilitating a differentiated, reference and competitive offer for customers.

In this regard, the Managing Director in Portugal, Marco Martins, has emphasized that "in 2017 the company will implement a range of improvements in its Portuguese car park network related to the physical structure of the car parks, with a complete remodeling of the installations, applying a new image and emphasizing the redefinition of the parking spaces and the paint". As an example, Saba is currently carrying out a complete rehabilitation of Praça do Municipio car park in Lisbon, in order to turn it into the company's flagship car park in Portugal. A car park of the future providing a full range of services.

Marco Martins added that "the improvements will also be undertaken from the technological point of view", with the change of the control and access system by the QR technology which will allow the integration of Saba's new *e-commerce* platform. At the same time, a new App will be available in Portuguese, redesigned to introduce new features and improve its usability.

Finally, the increase of the car park network, as a result of the acquisition of CPE and the latest operations, translates into more capacity for the implementation of the complementary services such as the deployment of the Via Verde, CCC (Customer service and Control Centre) and commercial projects, as well as to strengthen relations with the Portuguese municipalities.

### About Saba

*Saba is an industrial leading operator in the development of urban mobility solutions specialized in the car park management. With more than 1,300 headcount, the Group is present in five countries in Europe and Latin America and has 195,170 car park spaces spread over 371 car parks.*

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